



J. Safra Sarasin

Order Securities Investment for the J. Safra Sarasin Pillar 3a account

To be completed and **signed** by the pension fund member and forwarded to the J. Safra Sarasin Pillar 3a Foundation:

☐ Mr ☐ Ms

Surname	_____	Street/no.	_____
First name	_____	Postcode/town	_____
Date of birth	_____	Marital status	_____
Nationality	_____	Date of marriage	_____
OASI no.	_____		
Account no.	_____		
Telephone/E-mail- address for questions	_____		

Please attach an up-to-date signed copy of ID or passport (front and back).

Investor profile – risk profile

The strategic equity allocation of the investment class enables you to select an investment strategy consistent with your risk profile (risk capacity and risk appetite) at any time.

Risk appetite (experience with investments, dealing with falls in value, expectations in terms of returns) refers to the extent to which you are personally prepared to tolerate fluctuations in value – gains/losses – and take risks in order to achieve a potentially higher return.

Risk capacity (age, financial circumstances, investment horizon) refers to your ability to withstand fluctuations in value and losses on your investments without suffering financial hardship. The less you depend on the invested capital to meet your obligations, the greater your risk capacity.

In the event of any major changes in your personal circumstances (advancing age, retirement, income, marital status, inheritance, etc.) which necessitate an adjustment of the current investment strategy, you can simply switch to the investment strategy appropriate to you. If the investment decision does not match your risk profile and you opt for a different investment strategy, this will be at your own risk.

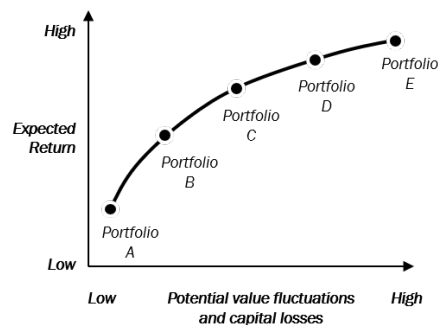


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Section 1: Risk appetite

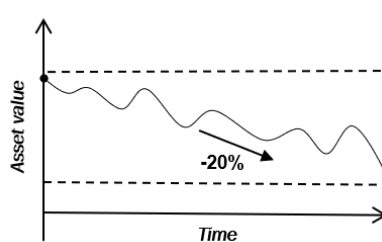
1. **Investment objective:** which of the following statements best describes your investment objective?

- ☐ 1 – Capital preservation with minimal potential fluctuations in value and capital losses (Portfolio A)
- ☐ 2 – Low but stable returns with low potential fluctuations in value and capital losses (Portfolio B)
- ☐ 3 – Moderate returns with medium potential fluctuations in value and capital losses (Portfolio C)
- ☐ 4 – High returns with high potential fluctuations in value and capital losses (Portfolio D)
- ☐ 5 – Maximum returns with very high potential fluctuations in value and capital losses (Portfolio E)



2. **Attitude to risk:** how would you react if the Pillar 3a suffered a non-realised loss of 20%?

- ☐ 1 – You would sell all your investments in order not to incur any more losses
- ☐ 2 – You would sell a large proportion of your investments in order to minimise the risk of further losses
- ☐ 3 – You would sell some, but not the majority, of your investments in order to reduce risk and would wait for the value of the remaining investments to recover
- ☐ 4 – You would stick with your investments in the expectation that performance would improve
- ☐ 5 – You would buy additional assets in order to benefit from the lower prices. You would switch into a higher risk profile



3. **Tolerance of losses:** How much of a loss would you be prepared to tolerate before you switched into another strategy with a lower risk profile?

- ☐ 1 – Loss of up to 5%
- ☐ 2 – Loss of up to 10%
- ☐ 3 – Loss of up to 20%
- ☐ 4 – Loss of up to 30%
- ☐ 5 – Loss of more than 30%

Evaluation of risk appetite

Sum of the points indicated next to the responses. This total corresponds to a risk appetite of 1 (low) to 5 (high).

Note: the points scale set out below can only be used if all of the questions above have been answered.

Total points: _____

Risk appetite

- | | |
|---------|--|
| 3 – 4 | <input type="checkbox"/> 1 – Low |
| 5 – 7 | <input type="checkbox"/> 2 – Moderate |
| 8 – 10 | <input type="checkbox"/> 3 – Medium |
| 11 – 13 | <input type="checkbox"/> 4 – Above-average |
| 14 – 15 | <input type="checkbox"/> 5 – High |



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Section 2: Risk capacity

1. How old are you?

- ☐ 5 – under 30 years old
- ☐ 4 – between 30 and 40 years old
- ☐ 3 – between 40 and 50 years old
- ☐ 2 – between 50 and 60 years old
- ☐ 1 – over 60 years old

2. Investment horizon: how much time do you have to reach your investment objective (by the age of 69/70 at the latest, after which disbursement is mandatory)?

- ☐ 0 – less than 2 years: no investments recommended
- ☐ 1 – more than 2 years
- ☐ 2 – more than 5 years
- ☐ 3 – more than 7 years
- ☐ 4 – more than 10 years
- ☐ 5 – more than 15 years

3. For how long could you finance your usual living expenses if your regular income were to stop from one day to the next (without selling property or securities)?

- ☐ 1 – less than 3 months
- ☐ 2 – between 3 and 6 months
- ☐ 3 – between 6 and 12 months
- ☐ 4 – between 12 and 24 months
- ☐ 5 – more than 24 months

4. What is the value of your current total assets (excluding property)?

- ☐ 1 – less than CHF 50'000
- ☐ 2 – between CHF 50'000 and CHF 150'000
- ☐ 3 – between CHF 150'000 and CHF 250'000
- ☐ 4 – between CHF 250'000 and CHF 500'000
- ☐ 5 – more than CHF 500'000

Total points: _____

Risk capacity

- | | |
|---------|--|
| 3 – 5 | <input type="checkbox"/> 1 – Low |
| 6 – 8 | <input type="checkbox"/> 2 – Moderate |
| 9 – 11 | <input type="checkbox"/> 3 – Medium |
| 12 – 14 | <input type="checkbox"/> 4 – Above-average |
| >14 | <input type="checkbox"/> 5 – High |



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Section 3: Risk profile

Result according to risk profile analysis on pages 2 and 3:

Risk appetite

- ☐ 1 – Low
- ☐ 2 – Moderate
- ☐ 3 – Medium
- ☐ 4 – Above-average
- ☐ 5 – High

Risk capacity

- ☐ 1 – Low
- ☐ 2 – Moderate
- ☐ 3 – Medium
- ☐ 4 – Above-average
- ☐ 5 – High

Risk profile identified

- ☐ 1 – Low
- ☐ 2 – Moderate
- ☐ 3 – Medium
- ☐ 4 – Above-average
- ☐ 5 – High

The risk profile identified corresponds to the level of risk appetite or risk capacity, whichever is lower.

Section 4: Investment risk profile

You have selected the following investment risk profile for the investments made under the Pillar 3a foundation:

- 1 – Low ☐ Capital preservation is highly important to you. You are prepared to accept very low returns on your investments in order to minimise possible fluctuations in value and capital losses.
- 2 – Moderate ☐ You prefer your investment returns to mainly consist of regular income combined with a degree of asset value growth. You are prepared to accept low returns on your investments, with limited potential fluctuations in value and a low risk of capital losses.
- 3 – Medium ☐ Your aim is to achieve moderate growth in the value of your investments and you prefer your returns to be derived from both regular income and value growth. You are prepared to accept investments with medium potential for fluctuations in value and capital losses.
- 4 – Above-average ☐ Your aim is to achieve a high level of value growth. You are prepared to accept investments with high fluctuations in value and capital losses.
- 5 – High ☐ Your aim is to achieve the highest possible return. You are prepared to accept investments with the highest potential fluctuations in value and capital losses.

Disclaimer

The risk profile you have selected forms the basis of all future investments made under the Pillar 3a foundation. If the risk profile you have selected exceeds the risk profile identified, you confirm that you have been made aware of the risks involved in selecting a higher profile than the profile identified. You are aware that you can seek appropriate advice.



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Securities investment mandate

The “LPP life cycles” of the J. Safra Sarasin Investment Foundation

If you have an account with the J. Safra Sarasin Pillar 3a Foundation, we offer you our two “LPP life cycles” to enable you to invest your pension assets even more profitably in line with your risk preferences. In comparison with pure account investments, securities investments are subject to price fluctuations which increase with the proportion of equities held. Just as investors benefit from positive trends, they also bear the impact of any price falls in the event of a negative trend.

Flexible investment

Once-only buy orders allow you to determine the timing of investments and the amount to be invested yourself. With a permanent buy order, we invest every deposit you make directly in the strategy of your choice.

You can switch between once-only orders and a permanent order at any time. You are also free to split your pension assets between several strategies and/or move from one strategy to another free of charge.

I hereby issue to J. Safra Sarasin Pillar 3a Foundation, Basel a

☐ once-only buy order

for the investment group

<input type="checkbox"/> LPP Yield	<input type="checkbox"/> Buy	<input type="checkbox"/> units to the value of CHF _____	<input type="checkbox"/> for the total account balance
	<input type="checkbox"/> Sell	<input type="checkbox"/> number of units	<input type="checkbox"/> all units
<input type="checkbox"/> LPP Income	<input type="checkbox"/> Buy	<input type="checkbox"/> units to the value of CHF _____	<input type="checkbox"/> for the total account balance
	<input type="checkbox"/> Sell	<input type="checkbox"/> number of units	<input type="checkbox"/> all units
<input type="checkbox"/> LPP Growth	<input type="checkbox"/> Buy	<input type="checkbox"/> units to the value of CHF _____	<input type="checkbox"/> for the total account balance
	<input type="checkbox"/> Sell	<input type="checkbox"/> number of units	<input type="checkbox"/> all units
<input type="checkbox"/> LPP Future	<input type="checkbox"/> Buy	<input type="checkbox"/> units to the value of CHF _____	<input type="checkbox"/> for the total account balance
	<input type="checkbox"/> Sell	<input type="checkbox"/> number of units	<input type="checkbox"/> all units
<input type="checkbox"/> LPP Equities 80 - non-OP02-compliant	<input type="checkbox"/> Buy	<input type="checkbox"/> units to the value of CHF _____	<input type="checkbox"/> for the total account balance
	<input type="checkbox"/> Sell	<input type="checkbox"/> number of units	<input type="checkbox"/> all units
<input type="checkbox"/> LPP Sustainability Income	<input type="checkbox"/> Buy	<input type="checkbox"/> units to the value of CHF _____	<input type="checkbox"/> for the total account balance
	<input type="checkbox"/> Sell	<input type="checkbox"/> number of units	<input type="checkbox"/> all units
<input type="checkbox"/> LPP Sustainability	<input type="checkbox"/> Buy	<input type="checkbox"/> units to the value of CHF _____	<input type="checkbox"/> for the total account balance
	<input type="checkbox"/> Sell	<input type="checkbox"/> number of units	<input type="checkbox"/> all units

☐ permanent order

(All account balances can be invested in a maximum of three strategies until revoked.

for the investment group

Please specify distribution in %, max. 100%.)

<input type="checkbox"/> LPP Yield _____%	<input type="checkbox"/> LPP Growth _____%	<input type="checkbox"/> LPP Equities 80 _____%	<input type="checkbox"/> LPP Sustainability Income _____%
<input type="checkbox"/> LPP Income _____%	<input type="checkbox"/> LPP Future _____%	<input type="checkbox"/> - non-OP02-compliant	<input type="checkbox"/> LPP Sustainability _____%

☐ instruction to switch

(Number) of units from LPP-

to LPP-

in the «J. Safra Sarasin Investment Foundation», Basel, at the acquisition price set on the subsequent valuation date. For the portion of assets invested in rights, there is no entitlement to a minimum interest payment or capital preservation.



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The «traditional LPP life cycle»

With the “traditional LPP life cycle”, in addition to your account, you can choose from the J. Safra Sarasin Investment Foundation's five investment groups. These will enable a seamless transition from the start of the investment process until shortly before you take your pension pot.

Investment group	Strategic equity component	Equity allocation range	Risk profile	Investment horizon
LPP Yield	15%	10–20%	1	min. 2 years
LPP Income	25%	20–30%	2	min. 5 years
LPP Growth	35%	30–40%	3	min. 7 years
LPP Future	45%	40–50%	4	min. 10 years
LPP Equities 80 – non-BVV2-compliant	80%	50–95%	5	min. 15 years

The «sustainable LPP life cycle»

Investors wishing to take account of environmental and social criteria in addition to financial considerations can opt for the “sustainable LPP life cycle” comprising two investment groups. The asset allocation of the sustainable LPP portfolios is based on the sustainable investment guidelines of the Bank and is implemented using the J. Safra Sarasin Investment Foundation's other sustainable investment groups.

Investment group	Strategic equity Component	Equity allocation range	Risk profile	Investment horizon
LPP Sustainability Income	25%	10–35%	2	min. 5 years
LPP Sustainability	38%	25–50%	3	min. 7 years

Supplementary information on “LPP Equities 80 – non-BVV2-compliant”

This investment strategy has a significantly higher proportion of equities and involves significantly greater fluctuations in value than conventional pension products. The investment class is therefore suitable for investors with a matching risk profile and/or an investment horizon of at least 15 years.

Regulations

In all other respects, the legal relationship between the Foundation and you is governed by the most recent version of the Foundation's Regulations. You confirm that you are in possession of a copy of said regulations and that you have acknowledged the Regulations' contents.

Disclosure of data to any acquisition agent

You authorise the Foundation to provide any acquisition agent and the Bank or its affiliated companies (in particular wholly-owned subsidiaries or companies in which the Bank holds a majority stake and whose head offices are located in Switzerland) with data on this Pillar 3a account and the securities investments. The purpose of this data processing is to enable you to benefit from the comprehensive range of services offered by the data recipient.

Place of performance and jurisdiction

The place of performance and jurisdiction for all legal proceedings is the place where the Foundation has its head office. However, the Foundation has the right to take legal action before any other competent court.

By signing below, you confirm that you have completed the form truthfully and that you are aware that deliberately providing false information on this form is an offence under the Swiss Criminal Code.

Place, date

Signature of the pension fund member